

MARKETING ANNOUNCEMENT

Authorized Applicator



ID-2019-12

Metal Flat Sheet Program Announcement

July 18, 2019

To: Carlisle SynTec Systems' Distributors and Authorized Applicators

Carlisle SynTec Systems is pleased to introduce an improved Metal Flat Sheet Program with more opportunities for applicators to include shop-fabricated edge metal in Edge-to-Edge Total System Warranties. The parameters and requirements of this program are outlined below.

Metal Flat Sheet Program Parameters – Effective August 1, 2019

- Carlisle manufacturer's representatives can sell metal flat sheets through Carlisle SynTec from both the [current \(Drexel\) color chart](#) and the [SecurEdge™ 200/2000 \(Petersen\) color chart](#).
- In early 2020, all color charts (for Carlisle SynTec metal flat sheets and SecurEdge prefabricated edge metal) will be consolidated. The current [SecurEdge 200/2000 \(Petersen\) color chart](#) will be the basis for all flat sheet sales through the Carlisle SynTec channel in 2020.
- Prior to this transition, purchase orders for Carlisle SynTec-branded flat sheets must indicate if they are for Drexel or Petersen colors.
- Authorized applicators can use metal flat sheets purchased through Carlisle SynTec to shop-fabricate edge metal to be included in Edge-to-Edge Total System Warranties up to 20 years with wind speed coverage up to 80 mph.
- Carlisle SynTec will not sell metal roofing or wall products (panels, clips, underlayment etc.). Authorized applicators are encouraged to work with Drexel or Petersen for their metal roofing and wall panel needs.

In the event that Drexel or Petersen branded metal flat sheets are used to fabricate edge metal for inclusion in the Edge-to-Edge Warranty the following conditions will apply:

- Applicators who use Drexel- or Petersen-branded metal flat sheets to fabricate an edge metal system per Carlisle's specifications and details may include that system in the Carlisle Edge-to-Edge Warranty for an upcharge of \$.01/square foot based on the warranted square footage of the roof system.

Edge-to-Edge Warranty

- To obtain an Edge-to-Edge Warranty, applicators must select "Carlisle Metal" when filling out their Notice of Award (NOA) and submit proof of purchase. Upon verification of the use of Carlisle SynTec-branded metal, the applicator will receive the Edge-to-Edge Warranty through the standard warranty/inspection process.

- If Drexel- or Petersen-branded metal is used, applicators must select “Drexel or Petersen Metal” when filling out their NOA, submit proof of purchase, and pay the upcharge for warranty inclusion.
- Shop-fabricated edge metal must comply with all Carlisle SynTec specifications and details ([refer to Carlisle’s Spec Supplement – Edge Metal G-11-18](#)). Warranty inclusion is limited to system warranties with up to 20-year terms and 80-mph wind speed coverage.

Please contact your Manufacturer’s Representative if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'AB', with a stylized flourish at the end.

Adam Burzynski
Roof Accessories Product Manager